

# GORDON HO

## VISTAGE SPEAKER AND CEO

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### PROFILE

Gordon Ho is the Founder of RainmakerDots in Kansas City. He is a speaker and the Author of two books: The LinkedIn Rainmaker and Unlocking the Full Potential of AI.

He has built a SaaS (software as a service) that ties into LinkedIn to help individuals and sales organizations maximize the full capabilities of LinkedIn.



### PROGRAM DESCRIPTION

- Based on professional sales training, paired with psychology and understanding of behaviors, I will share a proven and tested sales growth process from 25+ years of experience. The workshop will focus on clear strategy, execution and consistency. When implemented correctly, it will produce sustainable growth. It's easy to understand and anyone can implement it.

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The workshop is ideal for:

- CE, Key, SB, EL groups

The topic is ideal for groups seeking:

- Leaders to improve their online presence and personal brand
- Talent Management - Recruiting key employees
- Customer Engagement
- Business Operations
- Personal development

### INFO

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### EXPERIENCE



AVG SPEAKER SCORE



PRESENTATIONS



SPEAKER SINCE